



P.O. Box 307
Grand Central Station
New York, NY 10017

The New York Metro Area Chapter invites you to attend...
**Results of the Mercer 2011 National Survey of
Employer Sponsored Health Plans**

Bob Mindel and Joan Smyth, Partners at Mercer Health & Benefits, will present results from Mercer's 2011 Survey of Employer Sponsored Health Plans. Mercer's 26th annual national survey includes private and public employers with 10 or more employees, and is the largest and oldest of its kind. Nearly 3,000 employers participated in 2011.

Joan and Bob will also be reviewing updates to some of the provisions of the Patient Protection and Affordable Health Care Act (H.R. 3590) and the Reconciliation Act of 2010 (H.R. 4872) and the impact to employer plans.

Mercer's presentation is an excellent tool to strategize for 2012/2013 and we encourage you to attend.

Speakers: Bob Mindel and Joan Smyth, Partners at Mercer Health & Benefits

Bob is a Senior Client Consultant and Team Leader in Mercer Health & Benefits' New York office, focusing on middle market clients. His responsibilities include managing client relationships, providing strategy, technical expertise and legislative compliance to clients, along with new client development. As team leader, he supervises, trains and mentors a team of consultants and analysts. Bob has extensive experience consulting with clients in all areas of group insurance and health and welfare benefits including plan design, utilization trends, health management, funding, risk analysis, vendor performance and employee communications. He has consulted to mid sized and Fortune 500 clients, along with labor-management trust funds for more than 20 years. Bob holds a BA in Psychology from Boston University.

Joan is a Relationship Manager for clients in New York City and Long Island. She has over 20 years experience in the industry, working with mid-sized employers in the design and implementation of benefit programs. Her focus is on strategy, long term solutions and enhancement of overall benefit offerings, as well as cost control through total health management, and she is a frequent speaker at industry events. She has also been quoted in The New York Times, Wall Street Journal, and Employee Benefit News, and has appeared on local cable TV news. Before joining the firm in 1993, Joan was vice president at a regional brokerage firm and was previously with The Equitable Life (now AXA). She also has experience in the interior design, fashion and electronics industries. Joan graduated from The Queen's University in Belfast, Northern Ireland, with honors in English Literature and Language.

Date: April 24, 2012

Time: Registration check-in begins at 5:30 PM
Light refreshments will be provided
Presentation / Q & A from 6:00 PM – 7:15 PM

Meeting Location and Directions:

Mercer
1166 Avenue of the Americas, 35th Floor Auditorium
New York, NY 10036

(Entrance is on 45th Street just east of 6th Avenue, next to Starbucks)

Take B, D, F or V lines to 47-50th St./Rockefeller Center and walk south on 6th Avenue to 45th Street. (turn left when you reach 45th) or Take 1, 2, 3, 7, N, Q, R, S or W lines to 42nd Street/Times Square and walk east to 6th Ave. and then north to 45th Street. (Cross the street and walk to the right when you reach 45th).

PLEASE NOTE: PHOTO ID and PRE-REGISTRATION are required to enter the building!

Registration Form
**Results of the Mercer 2011 National Survey of Employer
Sponsored Health Plans -- for Mid-Sized Employers**

Please Print

Name _____
Company _____
Address _____
City/State/Zip _____
Telephone (____) _____
Fax (____) _____
E-Mail _____

____ Please update my information listed above

____ Please send me membership information

To attend you must register by April 19, 2012 (5 pm).

Non-members, please notify us by this date if you registered and cannot attend. Otherwise, you will be billed for the cost of attendance.

NY Metro Area Chapter Meeting Costs:

Member – Free _____ (Provide Chapter if not NY Metro) Non-Member \$25 Fee

Payment can be made via Pay Pal by visiting www.iscebs.org/nymetro or by check at the door (see below).

Tax ID #: 13-3293220

Registration/Payment (Check) by Mail:

New York Metro Area Chapter – ISCEBS
c/o Silent Secretary
P.O. Box 381
Stanhope, NJ 07874

Registration by Telephone/Fax/E-Mail:

Telephone/Fax: (973) 448-0022
E-Mail: Silent@att.net

For questions please contact:

Janine Keehan, CEBS
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646-240-1680

Sponsored by the New York Metropolitan Area Chapter of the International Society of Certified Employee Benefit Specialists (ISCEBS), a nonprofit organization that serves as an educational resource for certified employee benefit specialists and others in the employee benefits community.

